



# Preventure



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Preventure Founder



Scott Coleman

Scott's Mum



**Professional Athletes  
have a personal coach and  
use wearables to track  
their movements**



# WORKCOVER INSIGHTS

## Workcover Statistics from 2020-21\*

In 2020-21 there were 130,195 serious workers' compensation claims in Australia.

13% of serious claims were for injury and illness including mental health  
87% of serious claims were for injuries.

The 3 most common injury types were:

- *traumatic joint/ligament and muscle/tendon injuries (40% of all serious claims)*
- *musculoskeletal and connective tissue diseases (16%)*
- *wounds, lacerations, amputations and internal organ damage (15%).*

\*Safe Work Australia compiles the National Dataset for Compensation-based Statistics (NDS) which comprises information on workers' compensation claims provided by each of the jurisdictional workers' compensation authorities.

# WORKCOVER INSIGHTS

Median Time Lost per Serious Claim;

- 7 weeks

Median Cost per Serious Claim;

- \$15,072  
*(men are slightly higher than women)*

Highest Claim Rate;

- Workers Aged 60 - 64  
*(based on incident rate per 1000 employees)*

Age group (years)	Number of serious claims
Under 20	4,581
20-24	11,905
25-29	13,693
30-34	13,567
35-39	13,035
40-44	12,631
45-49	15,161
50-54	15,908
55-59	14,856
60-64	10,515
65 and over	4,343
<b>Total</b>	<b>130,195</b>

## Serious claims by mechanism of incident, 2020-21p\*



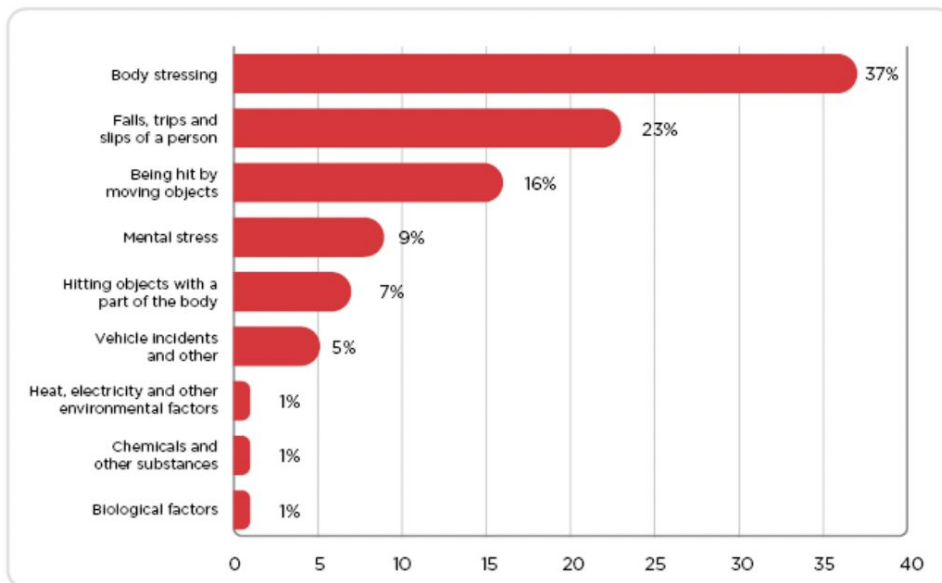
Body stressing

**37%**



Falls, trips and slips

**23%**



# WORKCOVER INSIGHTS

Bodily location of injury/disease	Number of serious claims
Head	4,784
Lower limbs	30,081
Multiple locations	4,467
Neck	2,652
Non-physical locations	12,134
Systemic locations	938
Trunk	28,560
Upper limbs	45,993
<b>Total***</b>	<b>130,195</b>

# EMPLOYER CHALLENGES

Challenges	Opportunities
<b>Large and dispersed workforce</b> regularly performing a wide variety of manual handling tasks	<b>Reduce the number/cost of injuries sustained</b> by remotely identifying and measuring injury risks
<b>Difficulty in delivering injury prevention programs</b> , monitoring safety behaviour and conducting training	<b>Deliver an injury prevention program</b> that integrates with current operations, is delivered remotely and provides direct feedback to workers at the most critical time
<b>High cost of injury prevention programs</b> , difficulty demonstrating ROI and unsustainable to roll out at scale	<b>Deliver a cost-effective program</b> with innovative scalable technology and a cost structure that provides flexibility to target different sized groups depending on budget
<b>Difficulty in safely returning injured workers to pre-injury workload</b> because of a lack of objective information	<b>Establish a program</b> that measures the worker's movements, compares them to safe task benchmarks, gradually builds up workload week by week, and restores confidence by using data to demonstrate that they have a low risk of reinjury.



# PREVENTURE PRODUCT

1

## SENSORS

Set of 2 sensors (1 back and 1 arm), charging cable and carry pouch

2

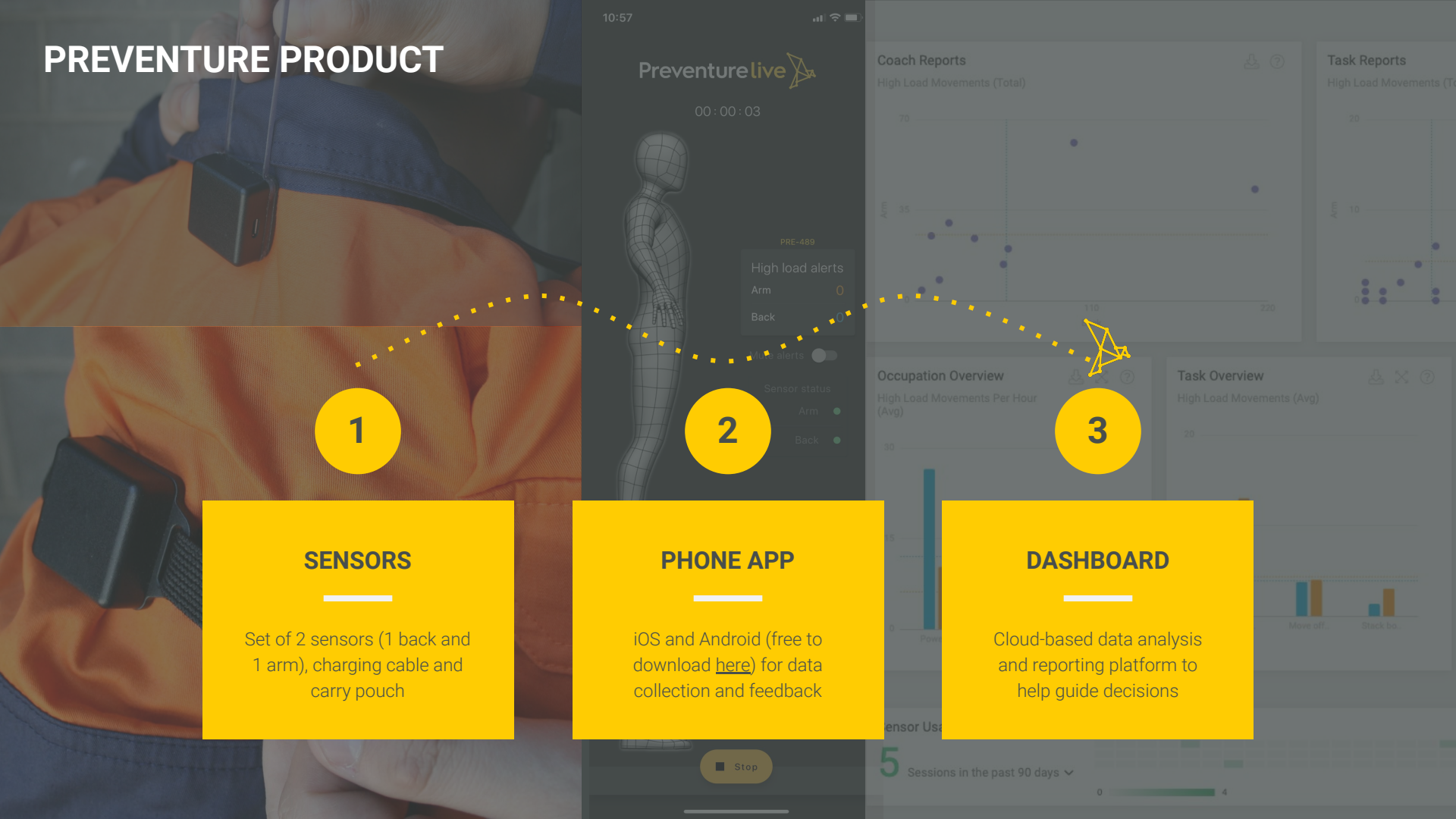
## PHONE APP

iOS and Android (free to download [here](#)) for data collection and feedback

3

## DASHBOARD

Cloud-based data analysis and reporting platform to help guide decisions

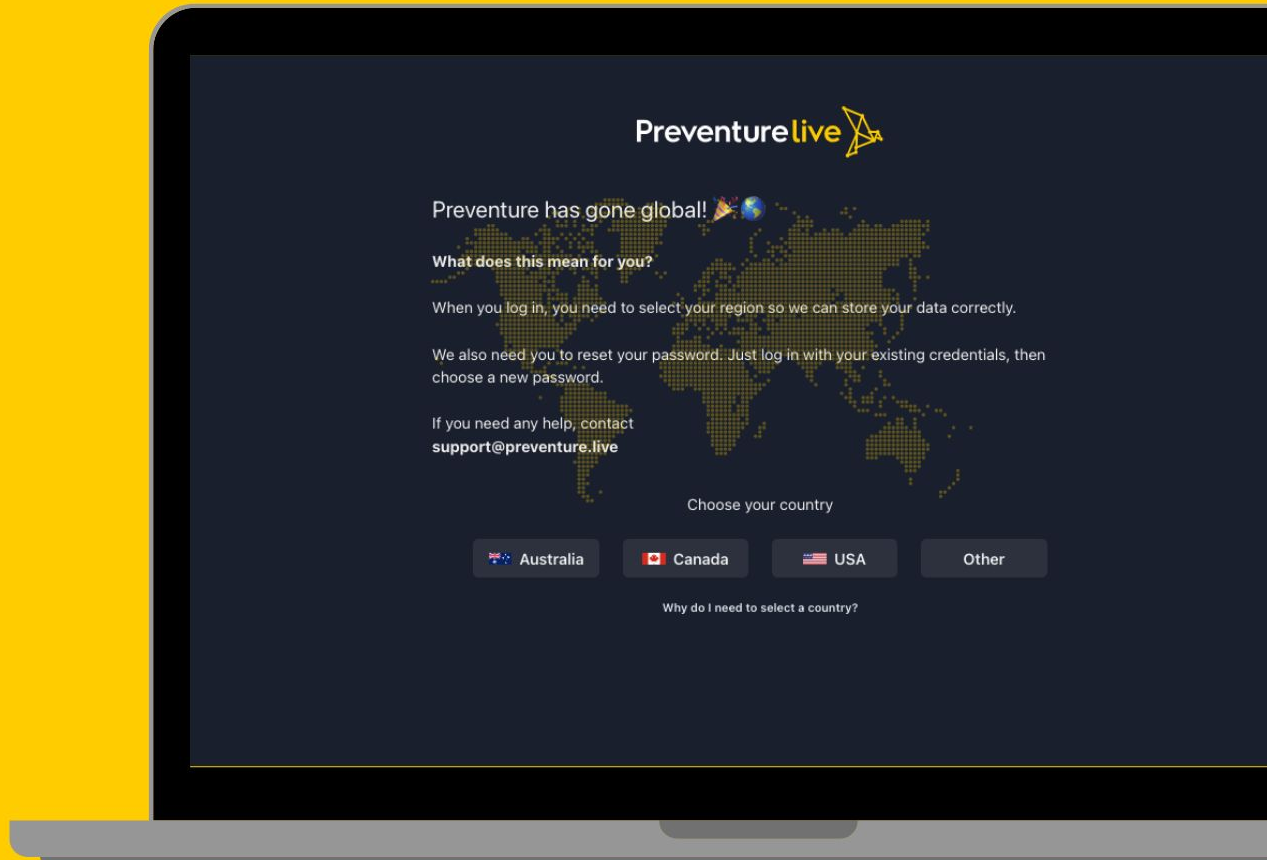
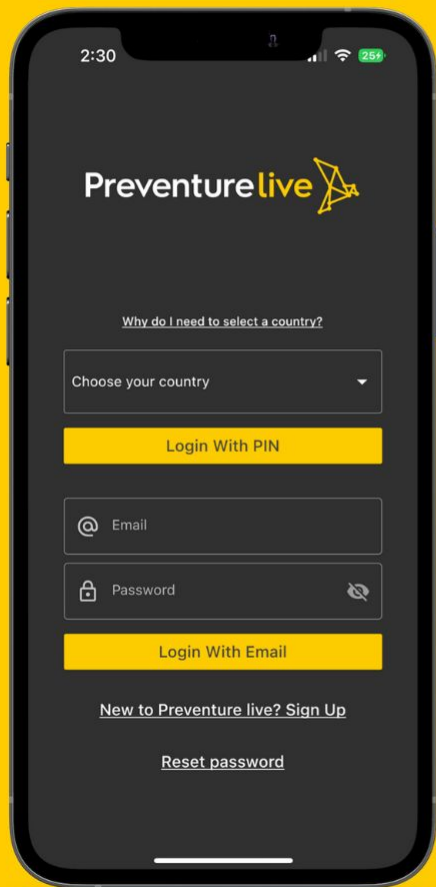


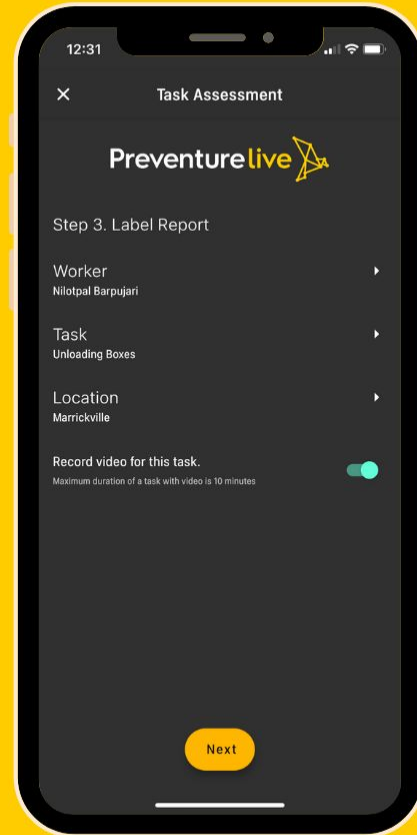
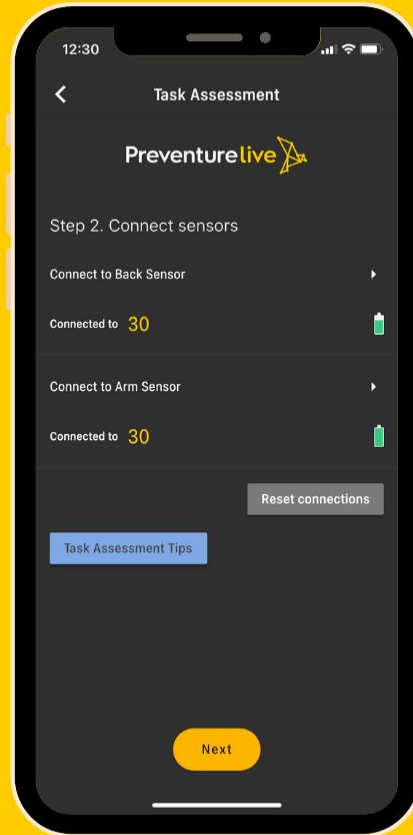
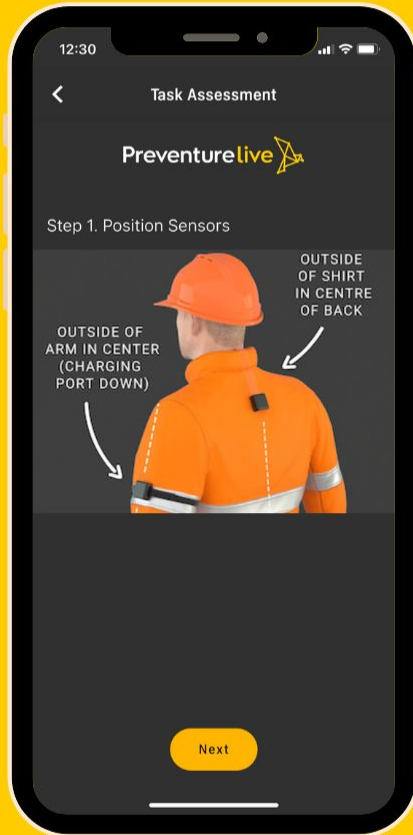
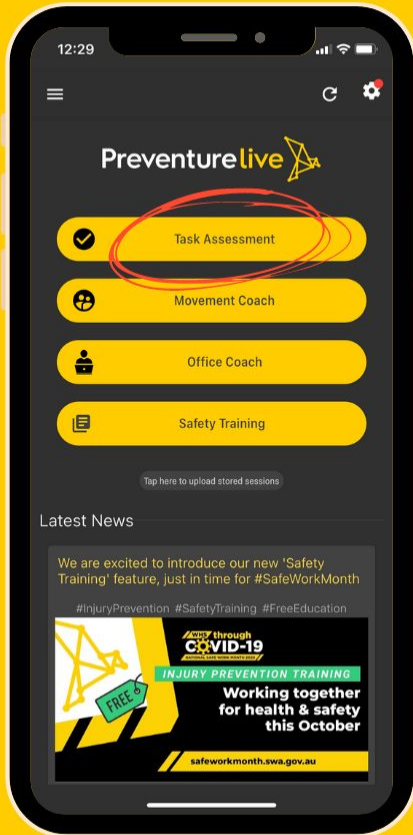
OUTSIDE OF  
DOMINANT ARM  
IN CENTRE

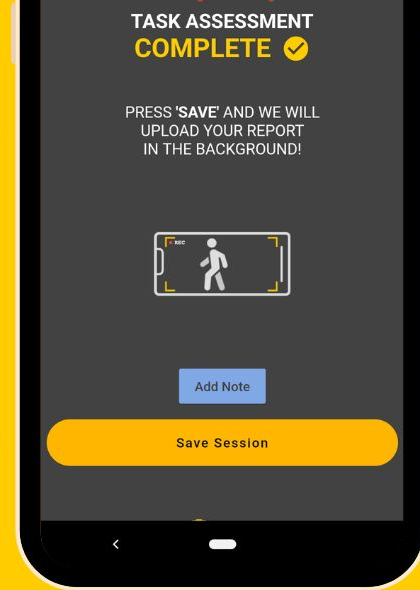
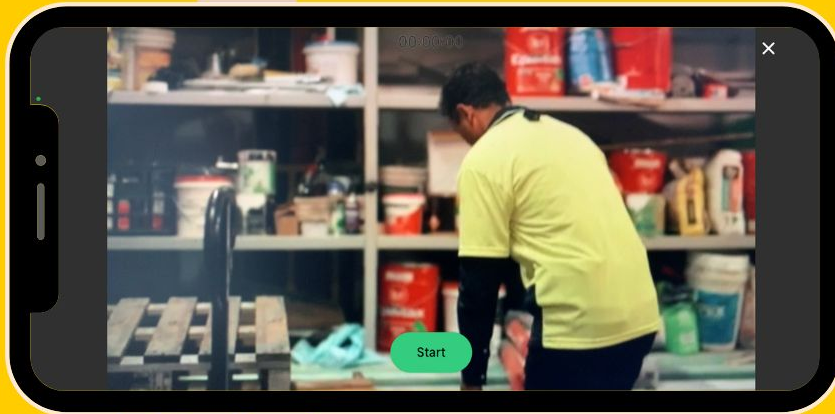


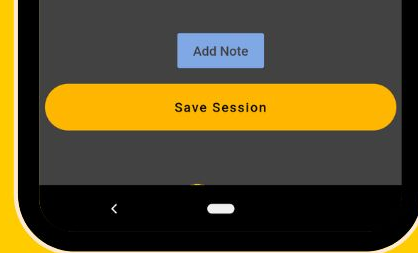
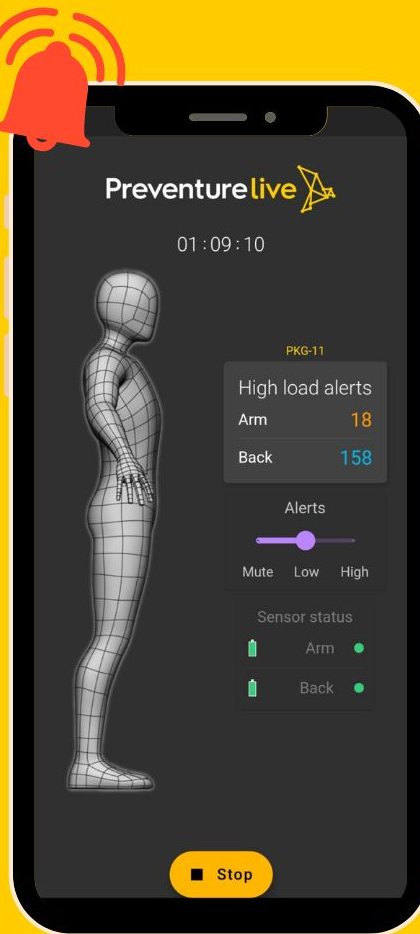
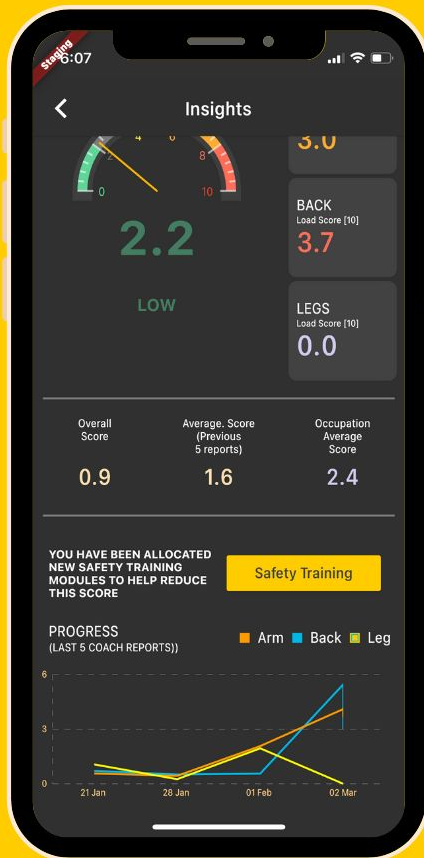
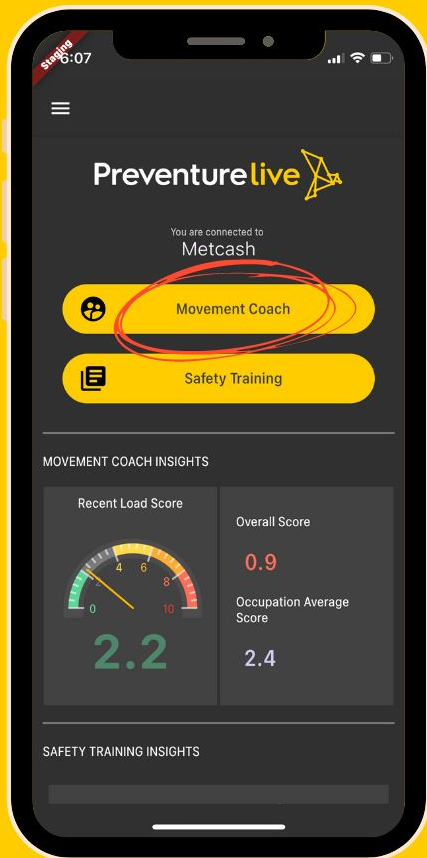
OUTSIDE  
SHIRT CENTRE  
OF BACK











# DASHBOARD

Preventurelive

PD Preventure Demo

Overview

## ASSESSMENTS

Task Assessment Reports

Movement Coach Reports

Projects

Task Profiles

Occupation Profiles

Worker Coaching Summary

## TRAINING

Worker Progress

Modules

Return To Work

## MANAGE

Task Labels

Occupation Labels

Location Labels

PIN Accounts

Pending Reports

## Overview

Date range: All time

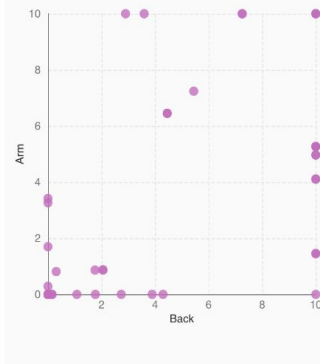
Business unit: ●

44 reports ?

### Task Assessments

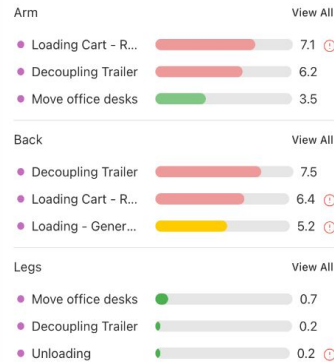
#### Report score distribution

Load scores out of 10



#### Task overview

Top 3 tasks (avg load scores)



#### Task profiles



9 profiles require more data

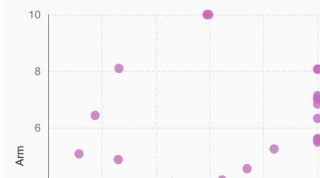
[VIEW PROFILES](#)

Score levels: ● Very Low ● Low ● Moderate ● High ● Very High

### Movement coach

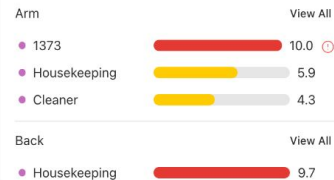
#### Report score distribution

Load scores out of 10



#### Occupation overview

Top 3 occupations (avg load scores)



#### Occupation profiles



# EMPLOYER USE CASES

## Successful Return to Work and Re-Injury Prevention

### SET BENCHMARKS

Use the sensors to measure the load on uninjured workers for each task and throughout a full shift

Work Task	Benchmark Arm Score	Introduce in Stage	Worker Arm Score	Approved
Loading - Magic Carpet REAR	0.0	Stage 1	Pending	<a href="#">Approve</a>
Boxes with new trolley	0.6	Stage 1	4.5 Tue Oct 19 2021 Denied By: (Preventure) Scott	<a href="#">Approve</a>
Loading timber up high	1.2	Stage 2	1.1 Sat Oct 02 2021 Approved By: (Preventure) Scott	<a href="#">Deny</a>
Boxes with standard trolley	1.2	Stage 2	1.4 Sun Oct 10 2021 Approved By: (Preventure) Scott	<a href="#">Deny</a>
Loading - General Conveyor	6.5	Stage 3	Pending	<a href="#">Approve</a>
Loading boxes from delivery	7.7	Stage 4	Pending	<a href="#">Approve</a> Denied By: (Preventure) Scott

✓ Data driven claim management and ability to compare to 'normal'

### ASSESS CAPACITY

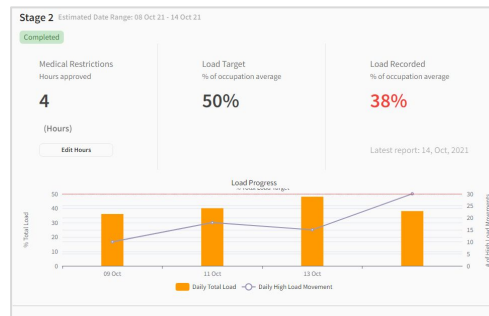
The worker is assessed against benchmarks to safely return them to each task at the right time



✓ Easier for Capacity Certificate approval from GP's and Physio

### BUILD UP LOAD

The workload is progressively built up over time based on the data from the sensors



✓ Avoid overload and build worker's resilience and confidence

Involve your existing injury management team, partners and medical professionals by giving them access to objective data from the Preventure platform to guide decisions around work capacity.

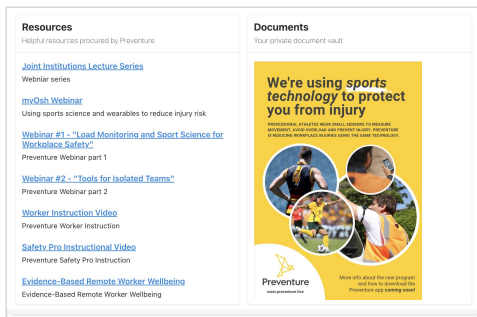


# EMPLOYER USE CASES

## Successful Training of New Employees and Injury Prevention

### WELCOME PACKS

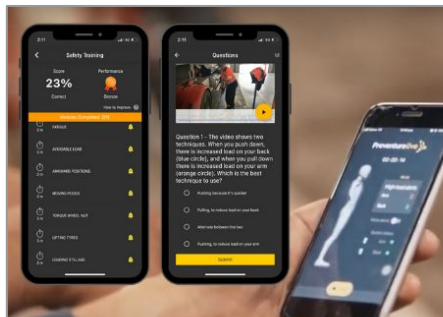
Integrate wearable technology into onboarding checklists and team training processes



✓ Add exciting technology to the onboarding process

### RELEVANT TRAINING

New employees receive training content that is relevant to their exact role and manual work tasks



✓ Deliver remote manual handling training and track progress

### DATA REVIEW

Injury risk data is tracked over their first few weeks to ensure they are learning good habits

Worker	Overall Score	Load Scores		
		Arm	Back	Leg
Cristiano Visani	7.5	2.8	10.0	10.0
nataasha deex	7.3	2.1	10.0	10.0
Jodi Holmes	6.2	8.9	10.0	0.0
Jacinta Smith	6.2	8.6	10.0	0.0
David Fuller	5.4	0.8	5.5	10.0
Michael Perry	5.4	5.9	7.9	2.4
Roel Mordant	5.3	9.6	6.4	0.0
tammy carter	4.6	2.1	1.9	10.0
nadia marar	4.6	5.2	7.5	1.2
Tanita Oorthuis	4.6	3.2	8.1	2.6
ana laszlo	4.6	2.6	6.5	4.7
connie schinella	4.5	6.4	6.5	0.6
Kalie Robinson	4.3	3.0	8.6	1.5
Desiree Reich	4.2	0.9	8.4	3.6
Tara...	4.2	8.0	3.7	0.0

✓ Reduce injury rates in the first few months of the job

Involve your HR/Onboarding and Training teams, by giving them ownership over training content approval, promote wearable technology as an exciting people safety initiative that makes you an employer of choice.

# EMPLOYER USE CASES

## Successful Workplace Redesign for Injury Reduction

### IDENTIFY RISKS

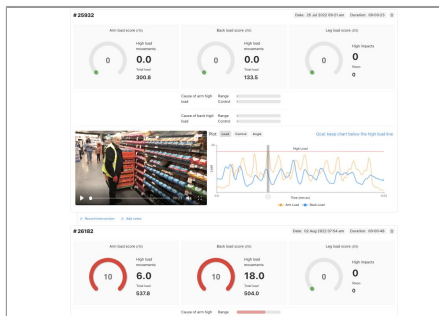
Select problematic work sites, roles and tasks by looking at injury data and talking to teams

Task	Profile strength	Reports	Workers	Locations	Variability	Benchmark Scores
Display (off locations) - Building	Poor	1	1	0		No benchmark set
Display (off locations) - Entry	Good	14	9	7	High	0.0 0.0 0.0
Display (off locations) - Remains from Car	Poor	0	0	0		No benchmark set
Lifting Crates - Entry	Moderate	4	4	3	Low	No benchmark set
Lifting Crates - Full	Good	13	11	8	High	No benchmark set
Merchandising Higher Shelves	Good	12	10	8	High	No benchmark set
Merchandising Lower Shelves	Good	21	15	11	High	No benchmark set
Merchandising Middle Shelves	Good	17	15	10	High	No benchmark set
Moving Dishes	Good	17	13	9	High	No benchmark set

✓ Focus on the areas where injury metrics are poor

### TEST INTERVENTIONS

Use wearable sensors and smartphone video to test the impact of workplace redesign



✓ Quickly and easily test new equipment/manual handling aids

### MEASURE SUCCESS

Use objective data to justify changes and track ongoing workplace improvements



✓ Add objective data and video to budget request documents

Gain buy-in from other departments like Engineering and Finance, by showing video and data. Ensuring that safety initiatives are more visible across the business.



# Preventure

**Questions?**

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Managing Director

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